

July 5, 2011

Associated Builders and Contractors
South Texas Chapter
814 Arion Parkway, Ste. 204
San Antonio, Texas 78216

My wife and I have moved back to Texas, and I'm looking for work here. I am a construction manager specializing in healthcare projects and looking for work in the San Antonio area.

I have worked in construction for many years, at all levels from the field to Company Officer. In my time I have worked closely with the entire construction team: the Owner, the Architects and Engineers, various municipal and governmental agencies, code authorities, financing entities and the representatives of the end users.

For the last three years I have managed construction for a hospital, in the Northwest. For the prior fifteen years I worked as an independent consultant, representing owners in the construction of hospitals, clinics, dormitories, hotel conversions and custom homes. Before that I held management positions in several construction companies.

My resume reflects an ever-increasing level of responsibility, my unflagging interest in the profession, and considerable levels of accomplishment.

Team building is a key interest and something I can do well. I understand what's needed to get a project done, and can marshal the manpower and resources effectively. I play well with others.

I am looking for interesting work, with a good team, and I would like to have the opportunity to discuss with you how the local scene is looking. If you have time, I'd like to buy you lunch and maybe pick your brain a little.

Attached is my resume. Please contact me at your earliest convenience.

Sincerely;

Joseph Shumate
shumate.joseph@gmail.com

JOSEPH SHUMATE

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PROFILE

Senior Construction Manager with depth and variety of construction experience from fieldwork to executive; effective in identifying and implementing cost-effective paths and solutions in all phases of construction projects.

- **Team Building:** Proven ability in bringing the right resources together, building strong relationships and facilitating successful outcomes.
- **Cost Savings:** Demonstrated commitment to maximizing value of construction dollars spent. Recently saved owner just under \$1 million on \$40 million project by applying negotiating skills and bidding experience.
- **Persuasive Communication:** Effective use of clear, direct communication to find solutions, facilitate decision-making and problem-solving and move projects forward in a timely fashion.
- **Interpersonal Skills:** Personable and at ease with people of all backgrounds and skill levels.

EXPERIENCE

Construction Manager

Good Samaritan Regional Medical Center, Corvallis, OR, 2008–Present

Construction Projects:

- Multi-story addition containing new ER, ICU, post-op rooms and executive office suite; value \$40 million
- Ambulatory Services building; value \$21 million
- Medical office building; value \$6 million
- Off-site space additions; value over \$1 million
- Design phase of cancer treatment center; value \$15 million

Construction Project Manager

Owner's Rep - Construction Manager

Four Points Associates, Self-employed, Albuquerque, NM, 1997–2008

Construction Projects:

- 50,000 sf hospital; value over \$9 million
- Hospital addition and renovation; value over \$6 million
- Renovation of radiology imaging suite; value over \$4.5 million
- New clinic; value \$3 million
- School dormitory, value \$6 million
- Car dealership, value \$500,000
- Custom homes, value \$600,000–\$800,000

Clients included:

- Rehoboth McKinley County Hospital
- Cibola General Hospital
- Ramah Navajo Nation
- Architecture firms
- Other private sector firms and individuals

Project Manager

Davis Construction, general contractor, Albuquerque, NM, 1994–1996

Construction Projects:

- Hospital Renovation, value \$1.5 million
- Church renovation and addition, value \$2.5 million
- Car dealership renovation, value \$700,000
- Public library improvement, value \$400,000

1990–1993

Attended University of New Mexico and worked with several small companies in project management, operations and estimating, in a very slow construction market.

Project Manager

Vice President, Operations

Coates Construction, general contractor, Washington, DC, 1986–1989

Construction Projects:

- Medical Suites
- Historic Buildings, renovation
- Warehouse/Office
- Low-rise hotels, renovation
- Marina, renovation
- 17-building, 190-unit apartment complex, renovation

Responsibilities:

- Construction management
- Coordination of field operations
- Oversight of three project managers and one general superintendent
- Staffing of operations division, both field and office
- Performance evaluations and salary reviews

COMPUTER SKILLS

Microsoft Office, Microsoft Project, Sure Track

EDUCATION

University of Louisville

University of New Mexico

Member of ASHE since 1997; ASHE-approved hospital contractor since 2001